

DC ACADEMY OF VETERINARY MEDICINE VETERINARY PRACTICE MANAGEMENT SERIES

DECEMBER 6, 2017 • MAY 2, 2018 • JUNE 6, 2018

The DC Academy, in conjunction with the Virginia Maryland Veterinary Managers Association (VMVMA), is hosting a series of three, 3 1/2 hour seminars geared to practice managers, practice owners, and other practice staff involved with practice management issues. Registrations are non-transferable.

All seminars will be held at the **Elk's Lodge, 8421 Arlington Blvd., Fairfax, VA**, and at 4 remote site locations, beginning at **10:00 AM and concluding at 2:30 PM**.

The remote site locations are at Valley Veterinary Emergency & Referral Center (VVERC), Winchester, VA; The Life Centre (TLC), Leesburg, VA; Dogs & Cats Referral Center, Bowie, MD; VCA Veterinary Referral Center, Gaithersburg, MD. The seminars are live at these sites where you see/hear the same slides/audio as the main seminar. Walk-in registrations are available at the Fairfax site but not at the remote sites. If you plan on attending at a remote site, you must complete a Practice Management Remote Site Registration Form (available in the Remote Site section of the Practice Mgmt. page of the website) by the Friday before the Wednesday seminar.

Topics / Speakers for the 3 seminars: December 6, 2017: The Money Talk / Michael J. Linardi, PCC, MS; Halcyon Coaching • May 2, 2018: Organized Onboarding & Mentor/Mentee Guidelines / Dr. James Delano, Bishop Ranch Veterinary Center • June 6, 2018: Practice Revenue Generation / Ms. Dawn Burdett, Executive Director Sales Leadership & Development, Henry Schein

Any one of these superb speakers / seminars would have a registration fee between \$350-\$500 per seminar. **The DC Academy and VMPMA are offering all three seminars for \$150, including lunch.** This registration fee reflects a discount for practices with at least one DC Academy veterinarian member on staff. The registration fee is \$250 for registrants from practices without a DC Academy member on staff. Individual session registration fees are \$100/\$150 from practices with/without DC Academy members on staff.

If you have any questions about the series, please contact the DC Academy of Veterinary Medicine by email at admin@dcavm.org, or you may telephone the DC Academy at 703-733-0556.

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